

### **Cut Your Labor Costs**

Employers that do business in New York can trim their labor costs through several New York State workforce and economic development programs. Employment-based tax credits save your business money. You may obtain tax credit savings from \$750 to \$9,000 simply by hiring one targeted worker.

### **Work Opportunity Tax Credit (WOTC)**

The Work Opportunity Tax Credit (WOTC) offers employers up to a 35% credit after the employee has worked 120 hours. Full credit is given after 400 hours of employment.

### **Workers with Disabilities Employment Tax Credit (WETC)**

The Workers with Disabilities Employment Tax Credit (WETC) is available to businesses that employ an ACCES-VR eligible worker who works on a full-time basis for at least 180 days or 400 hours during their second year of employment. This tax credit is up to 35% of the employee's first \$6,000 in wages during the 2nd year of employment up to a maximum of \$2,100.

### **Work-Try-Out (WTO)**

A Work-Try-Out (WTO) offers the employer the opportunity to evaluate the employee's ability to satisfactorily perform the job. ACCES-VR can reimburse an employer 100% of an employee's wages for up to 160 hours.

### **On-the-Job Training (OJT)**

On-the-Job Training (OJT) is a valid means of providing time limited on-the-job skill training in an actual work setting. The employer who provides an OJT can be reimbursed for the wages paid to the trainee for an agreed upon time. As the individual gains skills, a greater portion of the wages are assumed by the employer.

### **Employee Training Program (ETP)**

The Employee Training Program (ETP) provides up to 18 month free internship to the intern. This internship costs nothing to the business, however, it is expected that the intern will be hired upon successful completion of the internship.

# Please call for all of your staffing needs!

FOR MORE INFORMATION  
ON ANY OF THESE PROGRAM  
OPPORTUNITIES, PLEASE  
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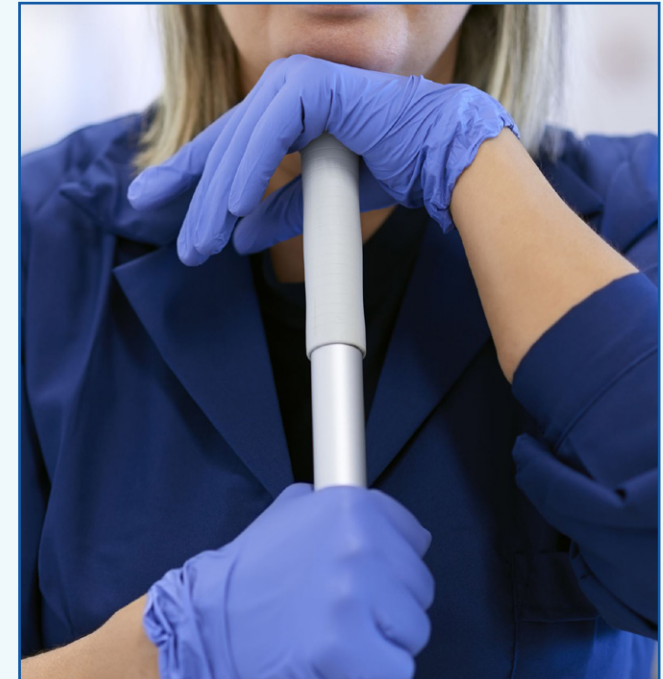
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# SullivanArc

## Employment Services



Your

# Sullivan County EMPLOYMENT SOLUTION

# SullivanArc Employment Service Program

**WHO WE ARE:** SullivanArc is a non-profit organization based in Sullivan County providing services to people with developmental and /or intellectual disabilities. However, our Employment Services Program serves people with any significant disability that would require assistance obtaining and maintaining employment.

## INDIVIDUAL EMPLOYMENT

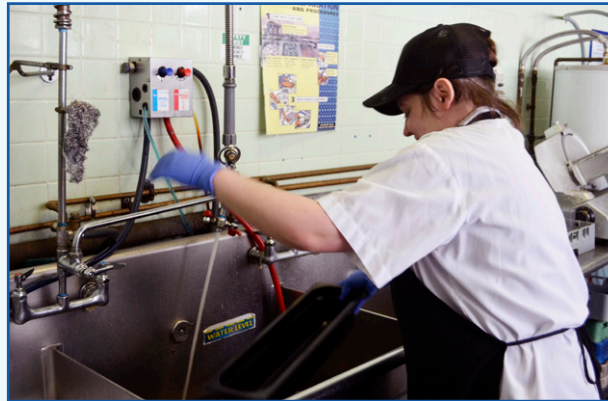
**We fulfill businesses' individual employment needs by providing :**

- Qualified hardworking employees
- Paid internships
- Skill Training to employees
- Work incentives
- Liaison between employer & employee



## WORK CREWS

The SullivanArc Employment Service Program provides for businesses' larger employment needs by providing **work crews** to perform various services such as custodial, janitorial, warehouse, and kitchen porter jobs at **competitive rates**.



**With a small work crew, businesses benefit by NOT having to:**

- Pay Social Security
- Pay Worker's Comp
- Pay for a benefits package
- Worry about time off or call out coverage
- Pay unemployment insurance
- Pay for posting, interview, hiring or training process
- Worry about vacations
- Deal with personnel management

**We offer staff for the following industries :**

- Food Service
- General Labor
- Janitorial/Custodial
- Manufacturing/Assembly
- Office Staff/ Clerical Support
- Retail
- Warehousing
- Security
- Home Health/Personal Care
- Transportation
- Packaging/Distribution



## JANITORIAL SOLUTIONS

*Professional Cleaning Services  
Including, but not limited to:*

- Office Cleaning
- Upholstery & Carpet Cleaning
- Window Cleaning
- Total Floor Maintenance
- Kitchen Porter